## MEKETA

INVESTMENT GROUP

## Plymouth County Retirement Association

July 29, 2020

## Fund Evaluation Report

## Agenda

1. Estimated Retirement Association Performance As of June 30, 2020
2. Performance Update As of May 31, 2020
3. Current Issues

- Capital Markets Expectations
- Asset Allocation Review And Risk Analysis
- Investing in a Low Rate Environment

4. Disclaimer, Glossary, and Notes

## Estimated Retirement Association Performance As of June 30, 2020

Plymouth County Retirement Association
Estimated Retirement Association Performance

Estimated Aggregate Performance ${ }^{1}$

|  | June ${ }^{2}$ <br> (\%) | QTD <br> (\%) | YTD <br> (\%) | $1 \text { YR }$ (\%) | 3 YR <br> (\%) | 5 YR (\%) | 10 YR (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Retirement Association | 2.0 | 11.8 | -5.0 | 0.5 | 3.8 | 4.6 | 7.6 |
| 60\% MSCI ACWI/40\% Barclays Global Aggregate | 2.3 | 12.9 | -2.6 | 3.0 | 5.2 | 5.3 | 6.6 |
| Policy Benchmark | 2.0 | 11.2 | -2.9 | 3.0 | 5.7 | 5.8 | 8.1 |


|  | June (\%) | QTD <br> (\%) | YTD <br> (\%) | 1 YR <br> (\%) | 3 YR <br> (\%) | 5 YR <br> (\%) | 10 YR <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Russell 3000 | 2.3 | 22.0 | -3.5 | 6.5 | 10.0 | 10.0 | 13.7 |
| MSCI EAFE | 3.4 | 14.9 | -11.3 | -5.1 | 0.8 | 2.1 | 5.7 |
| MSCI Emerging Markets | 7.4 | 18.1 | -9.8 | -3.4 | 1.9 | 2.9 | 3.3 |
| Barclays Aggregate | 0.6 | 2.9 | 6.1 | 8.7 | 5.3 | 4.3 | 3.8 |
| Barclays TIPS | 1.1 | 4.2 | 6.0 | 8.3 | 5.1 | 3.8 | 3.5 |
| Barclays High Yield | 1.0 | 10.2 | -3.8 | 0.0 | 3.3 | 4.8 | 6.7 |
| JPM GBI-EM Global Diversified (Local Currency) | 0.5 | 9.8 | -6.9 | -2.8 | 1.1 | 2.3 | 1.6 |
| S\&P Global Natural Resources | 2.1 | 20.5 | -19.1 | -16.8 | -0.1 | 0.9 | 1.5 |

Estimated Total Assets

|  |  |
| :---: | :---: |
| Total Retirement Association | Estimate |
|  | $\$ 999,008,211$ |

[^0]Performance Update
As of May 31, 2020

Plymouth County Retirement Association
Total Retirement Association | As of May 31, 2020

(1) The custom benchmark is comprised of 25\% BBgBarc US High Yield/ $25 \%$ Credit Suisse Leveraged Loans/ 25\% JP Morgan EMBI Global diversified/ 25\% BBgBarc Multiverse TR
(2) The data for EntrustPermal Special Opportunities Evergreen Fund and Entrust Special Opportunities Fund III are based on March 31, 2020 market value, adjusted for subsequent cash flows.
(3) The market value and performance is one quarter lagged.
(4) The market value and performance is one quarter lagged.
(5) The market value and performance is one quarter lagged.

Summary \| As of May 31, 2020

|  | Trailing Net Performance |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Market Value <br> (\$) | \% of Portfolio | \% of Sector | 1 Mo (\%) | QTD (\%) | YTD (\%) | $\begin{gathered} 1 \mathrm{Yr} \\ (\%) \end{gathered}$ | 3 Yrs <br> (\%) | 5 Yrs <br> (\%) | 10 Yrs <br> (\%) | Inception <br> (\%) | ception Date |
| Total Retirement Association | 985,371,418 | 100.0 | -- | 3.2 | 9.6 | -6.8 | 2.6 | 3.5 | 4.1 | 7.2 | 7.5 | Nov-89 |
| Custom Benchmark - Policy Benchmark (Net) |  |  |  | 2.4 | 8.9 | -4.7 | 5.1 | 5.3 | 5.2 | 7.8 | -- | Nov-89 |
| Domestic Equity Assets | 244,388,751 | 24.8 | 24.8 | 7.3 | 23.5 | -6.3 | 8.8 | 8.5 | -- | -- | 10.8 | Jan-16 |
| Russell 3000 |  |  |  | 5.3 | 19.3 | -5.6 | 11.5 | 9.5 | 9.2 | 12.8 | 11.2 | Jan-16 |
| Rhumbline Russell 1000 Value | 36,046,339 | 3.7 | 14.7 | 3.4 | 15.0 | -15.6 | -1.6 | 2.6 | 4.3 | -- | 7.3 | Apr-13 |
| Russell 1000 Value |  |  |  | 3.4 | 15.1 | -15.7 | -1.6 | 2.6 | 4.4 | 9.8 | 7.4 | Apr-13 |
| Rhumbline Russell 1000 Growth | 45,842,117 | 4.7 | 18.8 | 6.7 | 22.4 | 5.3 | 26.2 | 17.2 | 14.4 | 16.0 | 15.9 | Jul-09 |
| Russell 1000 Growth |  |  |  | 6.7 | 22.5 | 5.2 | 26.3 | 17.2 | 14.5 | 16.1 | 16.0 | Jul-09 |
| Fisher Midcap Value | 44,021,499 | 4.5 | 18.0 | 8.0 | 25.9 | -8.0 | 7.2 | 6.3 | 7.2 | 10.8 | 7.1 | Apr-07 |
| Russell MidCap Value |  |  |  | 4.6 | 18.6 | -19.0 | -6.9 | -0.4 | 2.6 | 9.5 | 5.3 | Apr-07 |
| Boston Company Small Cap Growth | 61,428,867 | 6.2 | 25.1 | 14.3 | 35.3 | 14.1 | 27.3 | 21.5 | 14.3 | 15.8 | 16.0 | Aug-09 |
| Russell 2000 Growth |  |  |  | 9.4 | 25.8 | -6.6 | 7.3 | 7.7 | 6.3 | 11.7 | 12.4 | Aug-09 |
| LMCG Small Cap Value | 57,049,929 | 5.8 | 23.3 | 2.9 | 17.0 | -22.3 | -9.3 | -3.5 | 1.7 | -- | 5.1 | Mar-11 |
| Russell 2000 Value |  |  |  | 2.9 | 15.6 | -25.6 | -14.7 | -4.2 | 0.7 | 6.5 | 4.7 | Mar-11 |

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Market Value <br> (\$) | \% of Portfolio | \% of Sector | 1 Mo (\%) | QTD <br> (\%) | YTD <br> (\%) | 1 Yr <br> (\%) | 3 Yrs <br> (\%) | 5 Yrs <br> (\%) | 10 Yrs <br> (\%) | Inception <br> (\%) | nception Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| International Developed Market Equity Assets | 50,050,271 | 5.1 | 5.1 | 5.2 | 13.5 | -18.9 | -8.1 | -3.6 | -- | -- | 1.1 | Jan-16 |
| MSCI EAFE |  |  |  | 4.4 | 11.1 | -14.3 | -2.8 | -0.4 | 0.8 | 5.3 | 3.0 | Jan-16 |
| KBI Master Account | 18,510,778 | 1.9 | 37.0 | 3.1 | 10.6 | -16.6 | -6.5 | -4.1 | -2.1 | 3.5 | 2.4 | Jul-05 |
| MSCI EAFE |  |  |  | 4.4 | 11.1 | -14.3 | -2.8 | -0.4 | 0.8 | 5.3 | 3.7 | Jul-05 |
| HGK TS International Equity | 20,830,231 | 2.1 | 41.6 | 6.2 | 14.2 | -13.6 | 1.7 | 1.4 | 3.0 | -- | 5.1 | Feb-11 |
| MSCI EAFE |  |  |  | 4.4 | 11.1 | -14.3 | -2.8 | -0.4 | 0.8 | 5.3 | 2.8 | Feb-11 |
| Copper Rock International Small Cap | 10,709,262 | 1.1 | 21.4 | 7.2 | 17.7 | -23.2 | -14.5 | -- | -- | -- | -11.6 | Nov-17 |
| MSCI EAFE Small Cap |  |  |  | 7.1 | 18.3 | -14.3 | -0.8 | 0.1 | 3.3 | 7.8 | -4.0 | Nov-17 |
| International Emerging Market Equity Assets | 93,617,386 | 9.5 | 9.5 | 1.7 | 11.3 | -15.5 | -4.6 | -1.0 | -- | -- | 4.5 | Jan-16 |
| MSCI Emerging Markets |  |  |  | 0.8 | 10.0 | -16.0 | -4.4 | -0.2 | 0.9 | 2.5 | 6.1 | Jan-16 |
| LMCG Emerging Markets | 33,509,452 | 3.4 | 35.8 | 0.0 | 8.2 | -19.1 | -9.7 | -3.6 | -2.2 | -- | -1.2 | Sep-13 |
| MSCI Emerging Markets |  |  |  | 0.8 | 10.0 | -16.0 | -4.4 | -0.2 | 0.9 | 2.5 | 1.4 | Sep-13 |
| ABS Emerging Markets | 25,461,865 | 2.6 | 27.2 | 2.1 | 12.5 | -13.9 | -2.8 | -- | -- | -- | 2.1 | Dec-18 |
| MSCI Emerging Markets |  |  |  | 0.8 | 10.0 | -16.0 | -4.4 | -0.2 | 0.9 | 2.5 | -2.1 | Dec-18 |
| Copper Rock Emerging Markets Small Cap | 9,093,347 | 0.9 | 9.7 | 3.6 | 17.1 | -19.8 | -11.7 | -- | -- | -- | -5.9 | Dec-18 |
| MSCI Emerging Markets Small Cap |  |  |  | 2.4 | 16.6 | -20.0 | -13.1 | -5.5 | $-4.0$ | 1.0 | -8.3 | Dec-18 |
| Driehaus Emerging Markets Growth | 25,552,721 | 2.6 | 27.3 | 2.9 | 12.4 | -11.1 | 3.3 | -- | -- | -- | 1.2 | Mar-19 |
| MSCI Emerging Markets |  |  |  | 0.8 | 10.0 | -16.0 | -4.4 | -0.2 | 0.9 | 2.5 | -7.0 | Mar-19 |

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Market Value <br> (\$) | \% of Portfolio | \% of Sector | 1 Mo <br> (\%) | QTD <br> (\%) | YTD <br> (\%) | $\begin{array}{r} 1 \mathrm{Yr} \\ (\%) \end{array}$ | 3 Yrs <br> (\%) | 5 Yrs <br> (\%) | 10 Yrs <br> (\%) | Inception <br> (\%) | ception Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Global Equity Assets | 101,221,581 | 10.3 | 10.3 | 4.7 | 16.7 | -7.9 | 4.0 | -- | -- | -- | -0.1 | Feb-18 |
| MSCI ACWI |  |  |  | 4.3 | 15.5 | -9.2 | 5.4 | 5.2 | 5.3 | 8.5 | -0.6 | Feb-18 |
| First Eagle Global Value Fund | 19,198,542 | 1.9 | 19.0 | 2.4 | 11.9 | -9.4 | 1.4 | -- | -- | -- | -1.7 | Feb-18 |
| MSCI ACWI Value NR USD |  |  |  | 2.4 | 11.4 | -18.8 | -7.6 | $-1.0$ | 1.1 | 5.7 | -7.5 | Feb-18 |
| Kopernik Global All Cap Fund | 20,564,158 | 2.1 | 20.3 | 8.7 | 32.4 | 8.1 | 13.9 | -- | -- | -- | 1.2 | Feb-18 |
| MSCI ACWI Value NR USD |  |  |  | 2.4 | 11.4 | -18.8 | -7.6 | $-1.0$ | 1.1 | 5.7 | -7.5 | Feb-18 |
| Lee Munder Global Multi-Cap Strategy | 27,905,119 | 2.8 | 27.6 | 4.7 | 15.8 | -11.7 | 2.1 | -- | -- | -- | -1.2 | Mar-18 |
| MSCI ACWI |  |  |  | 4.3 | 15.5 | -9.2 | 5.4 | 5.2 | 5.3 | 8.5 | 1.3 | Mar-18 |
| Wellington Durable Enterprises, L.P. | 33,553,762 | 3.4 | 33.1 | 3.8 | 12.2 | -12.0 | 1.6 | -- | -- | -- | 5.1 | Mar-18 |
| MSCI ACWI |  |  |  | 4.3 | 15.5 | -9.2 | 5.4 | 5.2 | 5.3 | 8.5 | 1.3 | Mar-18 |
| Core Fixed Income | 87,682,878 | 8.9 | 8.9 | 1.1 | 3.5 | 2.1 | 5.5 | 3.7 | -- | -- | 3.9 | Jan-16 |
| 75\% Bbg Barclays Aggregate/25\% Bbg Barclays US TIPs 1-10 year |  |  |  | 0.5 | 2.4 | 4.8 | 8.5 | 4.6 | 3.6 | 3.6 | 4.3 | Jan-16 |
| IR\&M Core Bonds | 52,602,713 | 5.3 | 60.0 | 0.9 | 3.2 | 4.2 | 7.8 | 4.4 | 3.6 | 3.9 | 4.4 | Nov-04 |
| 75\% Bbg Barclays Aggregate/25\% Bbg Barclays US TIPs 1-10 year |  |  |  | 0.5 | 2.4 | 4.8 | 8.5 | 4.6 | 3.6 | 3.6 | 4.2 | Nov-04 |
| Lord Abbett Short Duration Credit Trust II | 35,080,165 | 3.6 | 40.0 | 1.5 | 4.1 | -1.4 | -- | -- | -- | -- | 0.1 | Aug-19 |
| BBgBarc US Credit 1-3 Yr TR |  |  |  | 0.9 | 2.7 | 2.0 | 4.4 | 3.0 | 2.4 | 2.4 | 3.7 | Aug-19 |
| Value Added Fixed Income | 97,646,280 | 9.9 | 9.9 | 3.8 | 6.2 | -5.8 | -1.4 | 1.9 | -- | -- | 5.0 | Jan-16 |
| Custom Benchmark |  |  |  | 3.7 | 7.1 | -3.7 | 1.2 | 3.0 | -- | -- | 5.8 | Jan-16 |
| Eaton Vance High Yield | 21,430,200 | 2.2 | 21.9 | 3.8 | 8.3 | -4.5 | 1.5 | 2.8 | 3.9 | 6.6 | 6.4 | Apr-06 |
| ICE BofA US High Yield TR |  |  |  | 4.6 | 8.5 | -5.7 | 0.4 | 2.7 | 4.1 | 6.5 | 6.7 | Apr-06 |

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Market Value <br> (\$) | \% of Portfolio | \% of Sector | 1 Mo <br> (\%) | QTD <br> (\%) | YTD <br> (\%) | $1 \mathrm{Yr}$ (\%) | 3 Yrs <br> (\%) | 5 Yrs <br> (\%) | 10 Yrs <br> (\%) | Inception <br> (\%) | ception Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| THL Bank Loan Select Fund | 20,653,044 | 2.1 | 21.2 | 3.7 | 7.3 | -6.1 | -3.5 | 1.2 | 2.7 | -- | 4.5 | Sep-10 |
| Credit Suisse Leveraged Loans |  |  |  | 3.8 | 8.3 | -6.0 | -3.4 | 1.7 | 2.6 | 4.2 | 4.0 | Sep-10 |
| Franklin Templeton Emerging Market Bonds | 15,634,247 | 1.6 | 16.0 | 6.0 | 3.8 | -12.2 | -7.5 | -0.4 | 2.6 | 4.1 | 5.7 | May-06 |
| JP Morgan EMBI Global Diversified |  |  |  | 6.1 | 8.5 | -6.1 | 0.4 | 2.4 | 4.2 | 5.9 | 6.6 | May-06 |
| Manulife Strategic Fixed Income | 30,568,789 | 3.1 | 31.3 | 1.9 | 5.1 | -0.8 | -- | -- | -- | -- | 1.8 | Jul-19 |
| BBgBarc Multiverse TR |  |  |  | 0.7 | 2.7 | 1.6 | 5.2 | 3.4 | 3.3 | 3.0 | 2.9 | Jul-19 |
| Mesirow High Yield | 9,360,000 | 0.9 | 9.6 | 7.2 | 7.8 | -9.4 | -- | -- | -- | -- | -6.4 | Aug-19 |
| BBgBarc US Corporate High Yield TR |  |  |  | 4.4 | 9.1 | -4.7 | 1.3 | 3.0 | 4.3 | 6.7 | -1.5 | Aug-19 |
| Hedge Funds | 57,393,562 | 5.8 | 5.8 | 1.4 | 3.3 | -16.9 | -9.7 | -2.1 | -0.2 | 2.9 | 2.8 | Feb-10 |
| Custom Benchmark |  |  |  | 1.2 | 2.9 | -0.1 | 2.4 | 2.5 | 1.5 | 2.7 | 2.7 | Feb-10 |
| ABS Offshore SPC - Global Segregated Portfolio | 22,210,301 | 2.3 | 38.7 | 2.9 | 7.3 | -3.4 | 5.8 | 3.1 | 2.2 | -- | 4.9 | Aug-10 |
| HFRI Fund of Funds Composite Index |  |  |  | 2.3 | 5.8 | -3.5 | 0.1 | 1.6 | 0.9 | 2.5 | 2.6 | Aug-10 |
| Entrust Special Opportunities Fund III, Ltd. | 17,023,785 | 1.7 | 29.7 | 0.0 | 0.0 | -28.7 | -24.2 | -6.8 | -- | -- | 0.7 | Oct-16 |
| HFRI FOF Composite (1-qtr lagged) |  |  |  | 0.0 | 0.0 | 3.1 | 4.6 | 3.2 | 2.0 | 2.9 | 4.1 | Oct-16 |
| Old Farm Partners Master Fund, L.P. | 5,031,381 | 0.5 | 8.8 | 3.4 | 7.0 | -0.6 | 2.8 | -- | -- | -- | 0.4 | Oct-18 |
| HFRI Fund of Funds Composite Index |  |  |  | 2.3 | 5.8 | -3.5 | 0.1 | 1.6 | 0.9 | 2.5 | -0.3 | Oct-18 |
| EnTrustPermal Special Opportunities Evergreen Fund, Ltd. | 13,128,095 | 1.3 | 22.9 | 0.0 | 0.0 | -24.1 | -9.4 | -- | -- | -- | -2.3 | Jan-19 |
| HFRI FOF Composite (1-qtr lagged) |  |  |  | 0.0 | 0.0 | 3.1 | 4.6 | 3.2 | 2.0 | 2.9 | 2.1 | Jan-19 |

Note: The data for EntrustPermal Special Opportunities Evergreen Fund and Entrust Special Opportunities Fund III are based on March 31, 2020 market value, adjusted for subsequent cash flows

Summary | As of May 31, 2020

|  | Market Value <br> (\$) | \% of Portfolio | \% of <br> Sector | 1 Mo <br> (\%) | QTD <br> (\%) | YTD <br> (\%) | $\begin{aligned} & 1 \mathrm{Yr} \\ & (\%) \end{aligned}$ | 3 Yrs <br> (\%) | 5 Yrs <br> (\%) | 10 Yrs <br> (\%) | Inception (\%) | eption Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate | 109,508,771 | 11.1 | 11.1 | -0.2 | -0.1 | 2.2 | 8.3 | 7.0 | -- | -- | 5.9 | Jan-16 |
| 80\% NCREIF ODCE / 20\% Wilshire REIT |  |  |  | -0.1 | 1.6 | -3.2 | 0.8 | 5.0 | -- | -- | 5.4 | Jan-16 |
| Core Real Estate | 67,381,479 | 6.8 | 61.5 | -0.3 | -0.2 | 1.1 | 5.9 | 6.9 | -- | -- | 7.0 | Jan-16 |
| NCREIF-ODCE |  |  |  | 0.0 | 0.0 | 1.0 | 4.9 | 6.8 | 8.5 | 11.4 | 7.0 | Jan-16 |
| TA Realty Core Property Fund, L.P. | 39,212,896 | 4.0 | 58.2 | 0.0 | 0.0 | 1.3 | 9.3 | -- | -- | -- | 9.8 | Apr-18 |
| NCREIF ODCE |  |  |  | 0.0 | 0.0 | 1.0 | 4.9 | 6.8 | 8.5 | 11.4 | 5.7 | Apr-18 |
| JPMorgan Strategic Property | 28,168,583 | 2.9 | 41.8 | -0.8 | -0.6 | 0.7 | 3.2 | -- | -- | -- | 3.1 | Apr-19 |
| NCREIF-ODCE |  |  |  | 0.0 | 0.0 | 1.0 | 4.9 | 6.8 | 8.5 | 11.4 | 4.2 | Apr-19 |
| Non-Core Real Estate | 42,127,293 | 4.3 | 38.5 | 0.0 | 0.0 | 4.1 | 12.3 | 5.4 | -- | -- | 1.7 | Jan-16 |
| Private Equity | 71,264,666 | 7.2 | 7.2 | 0.0 | 0.0 | 2.2 | 9.4 | 8.1 | -- | -- | 4.8 | Jan-16 |
| Cambridge Associates Fof Composite 1Q Lagged |  |  |  | 0.0 | 0.0 | 4.3 | 13.6 | 13.1 | 10.5 | 12.0 | 10.3 | Jan-16 |
| Private Equity | 63,887,879 | 6.5 | 89.6 | 0.0 | 0.0 | 2.6 | 9.6 | 7.3 | -- | -- | 3.6 | Jan-16 |
| Venture Capital | 7,376,788 | 0.7 | 10.4 | 0.0 | 0.0 | -1.4 | 7.5 | 9.7 | -- | -- | 8.0 | Jan-16 |
| Real Assets | 68,194,292 | 6.9 | 6.9 | 0.1 | 0.2 | -0.9 | 6.4 | 3.2 | -- | -- | -0.6 | Jan-16 |
| CPI $+3 \%$ |  |  |  | 0.2 | -0.3 | 0.2 | 3.2 | 4.6 | 4.5 | 4.6 | 4.7 | Jan-16 |
| IFM Global Infrastructure | 37,226,164 | 3.8 | 54.6 | 0.2 | 0.4 | -3.5 | 7.8 | -- | -- | -- | 8.0 | Oct-18 |
| CPI+5\% (1q Lagged) |  |  |  | 0.7 | 1.5 | 2.8 | 9.0 | -- | -- | -- | 6.7 | Oct-18 |
| Cash and Cash Equivalent | 4,402,980 | 0.4 | 0.4 |  |  |  |  |  |  |  |  |  |
| Cash | 4,402,980 | 0.4 | 100.0 |  |  |  |  |  |  |  |  |  |

## MEKETA

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Allocation vs. Target |  | Policy | Policy Range | Within IPS Range? |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Balance | Current Allocation |  |  |  |
| Domestic Equity | \$244,388,751 | 25\% | 26\% | 21\% - 36\% | Yes |
| International Developed Market Equity | \$50,050,271 | 5\% | 6\% | 1\%-16\% | Yes |
| International Emerging Market Equity | \$93,617,386 | 10\% | 10\% | 5\%-20\% | Yes |
| Global Equity | \$101,221,581 | 10\% | 10\% | 5\%-20\% | Yes |
| Core Bonds | \$87,682,878 | 9\% | 9\% | 4\% - 14\% | Yes |
| Value-Added Fixed Income | \$97,646,280 | 10\% | 6\% | 2\% - 12\% | Yes |
| Private Equity | \$71,264,666 | 7\% | 13\% | 4\% - 18\% | Yes |
| Real Estate | \$109,508,771 | 11\% | 10\% | 5\%-15\% | Yes |
| Real Assets | \$68,194,292 | 7\% | 6\% | 2\% - 10\% | Yes |
| Hedge Fund of Funds | \$57,393,562 | 6\% | 4\% | 2\%-8\% | Yes |
| Cash | \$4,402,980 | 0\% | 0\% | 0\% - 3\% | Yes |
| Total | \$985,371,418 | 100\% | 100\% |  |  |


|  | Current <br> Balance | Current <br> Allocation | Policy |
| :--- | :---: | :---: | :---: | :---: | :---: |



Plymouth County Retirement Association
Summary \| As of May 31, 2020

| Name | Annual Investment Exp As Of May 31, 2 <br> Fee Schedule | Market Value | Estimated Fee Value | Estimated Fee |
| :---: | :---: | :---: | :---: | :---: |
| Domestic Equity Assets |  | \$244,388,751 |  |  |
| Rhumbline Russell 1000 Value | 0.05\% of First 25.0 Mil, $0.04 \%$ of Next 25.0 Mil, $0.03 \%$ Thereafter | \$36,046,339 | \$16,919 | 0.05\% |
| Rhumbline Russell 1000 Growth | $0.05 \%$ of First 25.0 Mil, $0.04 \%$ of Next 25.0 Mil , 0.03\% Thereafter | \$45,842,117 | \$20,837 | 0.05\% |
| Fisher Midcap Value | $0.80 \%$ of First 25.0 Mil, $0.75 \%$ of Next 25.0 Mil, $0.67 \%$ Thereafter | \$44,021,499 | \$342,661 | 0.78\% |
| Boston Company Small Cap Growth | 0.45\% of Assets | \$61,428,867 | \$276,430 | 0.45\% |
| LMCG Small Cap Value | 0.90\% of Assets | \$57,049,929 | \$513,449 | 0.90\% |
| International Developed Market Equity Assets |  | \$50,050,271 |  |  |
| KBI Master Account | 0.65\% of Assets | \$18,510,778 | \$120,320 | 0.65\% |
| HGK TS International Equity | 1.00\% of Assets | \$20,830,231 | \$208,302 | 1.00\% |
| Copper Rock International Small Cap | 0.85\% of Assets | \$10,709,262 | \$91,029 | 0.85\% |
| International Emerging Market Equity Assets |  | \$93,617,386 |  |  |
| LMCG Emerging Markets | 0.64\% of Assets | \$33,509,452 | \$214,460 | 0.64\% |
| ABS Emerging Markets | Performance-based 0.35 and 0.10 | \$25,461,865 | \$89,633 | 0.35\% |
| Copper Rock Emerging Markets Small Cap | 0.85\% of Assets | \$9,093,347 | \$77,293 | 0.85\% |
| Driehaus Emerging Markets Growth | 0.55\% of Assets | \$25,552,721 | \$140,540 | 0.55\% |

## MEKETA

Plymouth County Retirement Association
Summary \| As of May 31, 2020

| Name | Fee Schedule | Market Value | Estimated Fee Value | Estimated Fee |
| :---: | :---: | :---: | :---: | :---: |
| Global Equity Assets |  | \$101,221,581 |  |  |
| First Eagle Global Value Fund | 0.75\% of Assets | \$19,198,542 | \$143,989 | 0.75\% |
| Kopernik Global All Cap Fund | 0.80\% of First 50.0 Mil, $0.75 \%$ of Next 150.0 Mil, $0.70 \%$ of Next 250.0 Mil , $0.65 \%$ of Next 350.0 Mil | \$20,564,158 | \$164,513 | 0.80\% |
| Lee Munder Global Multi-Cap Strategy | 0.45\% of Assets | \$27,905,119 | \$125,573 | 0.45\% |
| Wellington Durable Enterprises, L.P. | 0.60\% of Assets | \$33,553,762 | \$201,323 | 0.60\% |
| Core Fixed Income |  | \$87,682,878 |  |  |
| IR\&M Core Bonds | $0.25 \%$ of First 50.0 Mil , $0.20 \%$ of Next 50.0 Mil, $0.15 \%$ Thereafter | \$52,602,713 | \$130,205 | 0.25\% |
| Lord Abbett Short Duration Credit Trust II | 0.19\% of Assets | \$35,080,165 | \$66,652 | 0.19\% |
| Value Added Fixed Income |  | \$97,646,280 |  |  |
| Eaton Vance High Yield | 0.42\% of Assets | \$21,430,200 | \$90,007 | 0.42\% |
| THL Bank Loan Select Fund | 0.40\% of Assets | \$20,653,044 | \$82,612 | 0.40\% |
| Franklin Templeton Emerging Market Bonds | 0.99\% of Assets | \$15,634,247 | \$154,779 | 0.99\% |
| Manulife Strategic Fixed Income | 0.40\% of Assets | \$30,568,789 | \$122,275 | 0.40\% |
| Mesirow High Yield | 0.40\% of Assets | \$9,360,000 | \$37,440 | 0.40\% |

Plymouth County Retirement Association
Summary | As of May 31, 2020
Note: The value is based on December, 2019 FMV

| Private Equity | Commitment | Total Contributions | Total Distributions | Adjusted Value |
| :---: | :---: | :---: | :---: | :---: |
| Ascend Ventures II, L.P. | 2,500,000 | 2,324,355 | 925,962 | 56,191 |
| Ascent Venture Partners IV, L.P. | 2,500,000 | 2,502,219 | 388,970 | 39,281 |
| Ascent Venture Partners V, L.P. | 5,000,000 | 5,154,731 | 3,432,862 | 4,425,266 |
| Audax Mezzanine Fund IV, L.P. | 10,000,000 | 5,818,076 | 2,846,964 | 3,480,714 |
| Charles River Partnership XI, L.P. | 1,839,000 | 1,820,323 | 2,532,884 | 145,152 |
| Charlesbank Technology Opportunities Fund, L.P. | 12,000,000 | 0 | 0 | 158,770 |
| DN Partners II, L.P. | 5,000,000 | 2,375,841 | 0 | 1,611,160 |
| Euro Choice V, L.P. | 5,041,890 | 5,688,459 | 2,588,015 | 4,486,872 |
| FS Equity Partners VIII, L.P. | 12,000,000 | 138,315 | 0 | 1,071,267 |
| Globespan Capital Partners V, L.P. | 5,000,000 | 4,852,500 | 8,008,564 | 2,856,050 |
| HarbourVest Partners Co-Investment Fund V, L.P. | 12,000,000 | 1,800,000 | 0 | 1,641,844 |
| Ironsides Direct Investment Fund V, L.P. | 12,000,000 | 12,604,233 | 824,306 | 13,108,156 |
| Landmark Equity Partners XIV, L.P. | 6,000,000 | 6,300,542 | 6,721,003 | 962,925 |
| Leeds Equity Partners IV, L.P. | 5,185,562 | 5,089,327 | 6,224,435 | 10,555 |
| Leeds Equity Partners V, L.P. | 2,500,000 | 3,570,815 | 3,981,623 | 2,551,576 |
| Lexington Capital Partners VII, L.P. | 10,000,000 | 10,556,021 | 13,254,638 | 2,302,308 |
| LLR Equity Partners V, L.P. | 12,000,000 | 7,440,000 | 1,084,578 | 7,412,905 |
| Mesirow Financial Capital Partners IX, L.P. | 4,000,000 | 3,840,731 | 1,897,056 | 222,777 |
| Ridgemont Equity Partners III, L.P. | 12,000,000 | 1,400,121 | 0 | 1,213,719 |
| Rimco Production Company, Inc | 2,000,000 | 2,000,000 | 7,651,066 | 1 |
| Searchlight Capital III, L.P. | 12,000,000 | 0 | 0 | 0 |
| Siguler Guff Distressed Opportunities Fund III, L.P. | 6,000,000 | 5,820,000 | 8,233,471 | 995,566 |
| Summit Partners Growth Equity Fund IX, L.P. | 10,000,000 | 8,968,000 | 2,762,801 | 9,853,496 |
| TRG Growth Partnership II, L.P. | 7,500,000 | 7,450,399 | 7,463,445 | 1,088,035 |
| Trilantic Capital Partners VI (North America), L.P. | 12,000,000 | 2,907,564 | 92,040 | 2,574,020 |
| Wellspring Capital Partners VI, L.P. | 12,000,000 | 4,106,244 | 0 | 3,689,260 |
| Total Plymouth County - PE | 198,066,452 | 114,528,816 | 80,914,682 | 65,957,866 |

Plymouth County Retirement Association
Summary \| As of May 31, 2020
Note: The value is based on December 31, 2019 FMV.

| Real Assets | Commitment | Total Contributions | Total Distributions | Adjusted Value |
| :---: | :---: | :---: | :---: | :---: |
| Basalt Infrastructure Partners II | 10,000,000 | 7,882,050 | 49,561 | 8,577,473 |
| BTG Pactual Global Timberland Resources Fund, LLC | 4,338,046 | 5,043,536 | 229,998 | 3,176,504 |
| Global Infrastructure Partners III, L.P. | 10,000,000 | 8,318,311 | 1,299,325 | 8,204,442 |
| Global Infrastructure Partners IV, L.P. | 10,000,000 | 87,500 | 0 | 0 |
| IFM Global Infrastructure (U.S.), L.P. | 35,000,000 | 35,000,000 | 300,523 | 37,226,164 |
| JPMorgan Global Maritime Investment | 10,000,000 | 9,186,014 | 938,504 | 6,069,400 |
| Domain Timbervest Partners III, L.P. | 5,000,000 | 5,000,000 | 1,551,771 | 5,167,067 |
| Total Plymouth County - RA | 84,338,046 | 70,517,411 | 4,369,683 | 68,421,050 |


| Real Estate | Commitment | Total Contributions | Total Distributions | Adjusted Value |
| :---: | :---: | :---: | :---: | :---: |
| 1921 Realty, Inc. | 5,000,000 | 5,378,194 | 0 | 756,654 |
| AEW Partners Real Estate Fund VIII, L.P. | 25,000,000 | 16,405,217 | 4,834,875 | 13,784,524 |
| Berkshire Value Fund V, L.P. | 9,000,000 | 0 | 0 | 0 |
| Carlyle Realty Partners VIII, L.P. | 18,000,000 | 3,475,406 | 44,127 | 4,190,416 |
| DSF Capital Partners IV, L.P. | 5,000,000 | 5,000,000 | 6,005,200 | 0 |
| DSF Multi-Family Real Estate Fund III, L.P. | 15,000,000 | 15,499,746 | 1,439,779 | 16,703,718 |
| JPMorgan Strategic Property | 27,000,000 | 27,000,000 | 0 | 27,709,395 |
| New Boston Institutional Fund VII, L.P. | 5,000,000 | 3,012,998 | 3,985,095 | 26,254 |
| Real Estate International Partnership Fund I, L.P. | 15,000,000 | 12,675,476 | 11,147,161 | 1,834,826 |
| Rockpoint Real Estate Fund VI, L.P. | 9,000,000 | 82,621 | 0 | 20,547 |
| TA Realty Core Property Fund, L.P. | 35,000,000 | 35,337,300 | 660,145 | 39,212,896 |
| Total Plymouth County - RE | 168,000,000 | 123,866,959 | 28,116,380 | 104,239,230 |

[^1]
## MEKETA

Plymouth County Retirement Association
Summary \| As of May 31, 2020

|  | Cash Flow Month Ending Beginning Market Value | mary <br> 31,2020 <br> Contributions | Withdrawals | Net Cash Flow | Ending Market Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1921 Realty, Inc | \$756,654 | \$0 | \$0 | \$0 | \$756,654 |
| ABS Emerging Markets | \$24,931,158 | \$0 | \$0 | \$0 | \$25,461,865 |
| ABS Offshore SPC - Global Segregated Portfolio | \$21,577,247 | \$0 | \$0 | \$0 | \$22,210,301 |
| AEW Partners Real Estate VIII | \$16,224,143 | \$0 | \$0 | \$0 | \$16,224,143 |
| Ascend Ventures II | \$56,191 | \$0 | \$0 | \$0 | \$56,191 |
| Ascent Ventures IV | \$39,281 | \$0 | \$0 | \$0 | \$39,281 |
| Ascent Ventures V | \$4,425,266 | \$0 | \$0 | \$0 | \$4,425,266 |
| Audax Mezzanine Debt IV | \$3,340,791 | \$0 | \$0 | \$0 | \$3,340,791 |
| Basalt Infrastructure Partners II | \$8,577,473 | \$0 | \$0 | \$0 | \$8,577,473 |
| Boston Company Small Cap Growth | \$53,745,423 | \$0 | \$0 | \$0 | \$61,428,867 |
| BTG Pactual Global Timberland Resources | \$2,836,417 | \$0 | \$0 | \$0 | \$2,836,417 |
| Carlyle Realty Partners VIII | \$5,795,371 | \$0 | \$0 | \$0 | \$5,795,371 |
| Cash | \$6,334,279 | \$0 | -\$1,931,300 | -\$1,931,300 | \$4,402,980 |
| Charlesbank Technology Opportunities Fund | \$0 | \$262,167 | \$0 | \$262,167 | \$262,167 |
| Copper Rock Emerging Markets Small Cap | \$8,790,726 | \$0 | -\$20,452 | -\$20,452 | \$9,093,347 |
| Copper Rock International Small Cap | \$10,026,452 | \$0 | -\$44,964 | -\$44,964 | \$10,709,262 |
| DN Partners II, LP | \$1,611,160 | \$0 | \$0 | \$0 | \$1,611,160 |
| Driehaus Emerging Markets Growth | \$24,829,932 | \$0 | \$0 | \$0 | \$25,552,721 |
| DSF Multi-Family Real Estate Fund III | \$16,272,321 | \$0 | \$0 | \$0 | \$16,272,321 |
| Eaton Vance High Yield | \$20,641,691 | \$0 | \$0 | \$0 | \$21,430,200 |
| Entrust Special Opportunities Fund III, Ltd. | \$17,023,785 | \$0 | \$0 | \$0 | \$17,023,785 |
| EnTrustPermal Special Opportunities Evergreen Fund, Ltd. | \$13,128,095 | \$0 | \$0 | \$0 | \$13,128,095 |

## MEKETA

Plymouth County Retirement Association
Summary \| As of May 31, 2020

|  | Beginning <br> Market Value | Contributions | Withdrawals | Net Cash Flow |
| :--- | :--- | :--- | :--- | :--- |
| Ending |  |  |  |  |
| Market Value |  |  |  |  |

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Beginning <br> Market Value | Contributions | Withdrawals | Net Cash Flow | Ending Market Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lord Abbett Short Duration Credit Trust II | \$34,563,771 | \$0 | \$0 | \$0 | \$35,080,165 |
| Manulife Strategic Fixed Income | \$29,999,928 | \$0 | \$0 | \$0 | \$30,568,789 |
| Mesirow Financial Capital Partners IX, LP | \$222,777 | \$0 | \$0 | \$0 | \$222,777 |
| Mesirow Financial International Real Estate Fund I | \$1,534,826 | \$0 | \$0 | \$0 | \$1,534,826 |
| Mesirow High Yield | \$8,730,000 | \$0 | \$0 | \$0 | \$9,360,000 |
| New Boston Institutional Fund, LP VII | \$26,254 | \$0 | \$0 | \$0 | \$26,254 |
| Old Farm Partners Master Fund, L.P. | \$4,866,966 | \$0 | \$0 | \$0 | \$5,031,381 |
| Rhumbline Russell 1000 Growth | \$42,963,266 | \$0 | \$0 | \$0 | \$45,842,117 |
| Rhumbline Russell 1000 Value | \$34,856,670 | \$0 | \$0 | \$0 | \$36,046,339 |
| Ridgemont Equity Partners III, L.P. | \$2,280,418 | \$0 | \$0 | \$0 | \$2,280,418 |
| RIMCO Royalty Partners, LP | \$1 | \$0 | \$0 | \$0 | \$1 |
| Rockpoint Real Estate Fund VI, L.P. | \$51,379 | \$1,466,345 | \$0 | \$1,466,345 | \$1,517,724 |
| Siguler Guff Distressed Opportunities Fund III, LP | \$930,572 | \$0 | \$0 | \$0 | \$930,572 |
| Summit Partners Growth Equity Fund IX | \$11,365,496 | \$77,000 | -\$504,748 | -\$427,748 | \$10,937,748 |
| TA Realty Core Property Fund, L.P. | \$39,212,896 | \$0 | \$0 | \$0 | \$39,212,896 |
| THL Bank Loan Select Fund | \$19,921,593 | \$0 | \$0 | \$0 | \$20,653,044 |
| Timbervest Partners III, LP | \$5,167,607 | \$0 | \$0 | \$0 | \$5,167,607 |
| TRG Growth Partnership II | \$1,088,035 | \$0 | \$0 | \$0 | \$1,088,035 |
| Trilantic Capital Partners VI, L.P. | \$2,574,020 | \$0 | \$0 | \$0 | \$2,574,020 |
| Wellington Durable Enterprises, L.P. | \$32,323,570 | \$0 | \$0 | \$0 | \$33,553,762 |
| Wellspring Capital Partners VI | \$3,689,260 | \$0 | \$0 | \$0 | \$3,689,260 |
| Total | \$957,732,655 | \$3,005,512 | -\$6,144,299 | -\$3,138,787 | \$985,371,418 |

## MEKETA



## MEKETA

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Beginning <br> Market Value | Contributions | Withdrawals | Net Cash Flow | Ending Market Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Euro Choice V Programme | \$5,173,768 | \$0 | -\$463,149 | -\$463,149 | \$4,265,745 |
| First Eagle Global Value Fund | \$20,583,639 | \$0 | \$0 | \$0 | \$19,198,542 |
| Fisher Midcap Value | \$46,574,759 | \$0 | \$0 | \$0 | \$44,021,499 |
| Franklin Templeton Emerging Market Bonds | \$20,687,907 | \$0 | -\$3,000,000 | -\$3,000,000 | \$15,634,247 |
| FS Equity Partners VIII, L.P. | \$1,103,669 | \$2,233,952 | \$0 | \$2,233,952 | \$3,305,219 |
| Global Infrastructure Partners III | \$8,359,432 | \$244,826 | -\$459,422 | -\$214,596 | \$8,138,220 |
| Global Infrastructure Partners IV, L.P. | \$87,500 | \$91,511 | \$0 | \$91,511 | \$179,011 |
| Globespan Capital V | \$2,884,117 | \$0 | \$0 | \$0 | \$2,856,050 |
| HarbourVest Partners Co-Investment V | \$1,011,070 | \$3,000,000 | \$0 | \$3,000,000 | \$4,041,844 |
| HGK TS International Equity | \$26,001,207 | \$0 | -\$3,036,505 | -\$3,036,505 | \$20,830,231 |
| IFM Global Infrastructure | \$22,086,965 | \$15,000,000 | -\$268,403 | \$14,731,597 | \$37,226,164 |
| Invesco Equity Real Estate Securities Trust | \$821,268 | \$0 | -\$797,320 | -\$797,320 | -- |
| IR\&M Core Bonds | \$59,275,917 | \$0 | -\$9,000,000 | -\$9,000,000 | \$52,602,713 |
| Ironsides Direct Investment Fund V, L.P. | \$11,913,080 | \$646,963 | -\$2,273,041 | -\$1,626,078 | \$10,835,116 |
| JP Morgan Global Maritime Investment | \$6,243,947 | \$0 | \$0 | \$0 | \$6,069,400 |
| JPMorgan Strategic Property | \$27,686,952 | \$0 | -\$138,530 | -\$138,530 | \$28,168,583 |
| KBI Master Account | \$31,353,728 | \$0 | -\$10,000,000 | -\$10,000,000 | \$18,510,778 |
| Kopernik Global All Cap Fund | \$17,960,748 | \$0 | \$0 | \$0 | \$20,564,158 |
| Landmark Equity Partners XIV | \$956,609 | \$0 | -\$23,561 | -\$23,561 | \$960,624 |
| Lee Munder Global Multi-Cap Strategy | \$30,470,796 | \$0 | \$0 | \$0 | \$27,905,119 |
| Leeds Equity Partners IV | \$10,390 | \$0 | \$0 | \$0 | \$10,555 |
| Leeds Equity Partners V | \$2,318,395 | \$0 | \$0 | \$0 | \$2,551,576 |
| Lexington Capital Partners VII | \$2,389,862 | \$0 | -\$267,254 | -\$267,254 | \$2,127,346 |
| LLR Equity Partners V, LP. | \$7,271,740 | \$1,440,000 | -\$651,575 | \$788,425 | \$8,852,905 |
| LMCG Emerging Markets | \$48,900,002 | \$0 | -\$10,000,000 | -\$10,000,000 | \$33,509,452 |
| LMCG Small Cap Value | \$70,889,625 | \$0 | \$0 | \$0 | \$57,049,929 |

Plymouth County Retirement Association
Summary | As of May 31, 2020

|  | Beginning Market Value | Contributions | Withdrawals | Net Cash Flow | Ending Market Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lord Abbett Short Duration Credit Trust II | \$30,443,787 | \$5,000,000 | \$0 | \$5,000,000 | \$35,080,165 |
| Manulife Strategic Fixed Income | \$30,562,624 | \$0 | -\$53,467 | -\$53,467 | \$30,568,789 |
| Mesirow Financial Capital Partners IX, LP | \$223,461 | \$0 | \$0 | \$0 | \$222,777 |
| Mesirow Financial International Real Estate Fund I | \$2,178,911 | \$0 | -\$674,142 | -\$674,142 | \$1,534,826 |
| Mesirow High Yield | \$10,120,000 | \$0 | \$0 | \$0 | \$9,360,000 |
| New Boston Institutional Fund, LP VII | \$39,383 | \$0 | \$0 | \$0 | \$26,254 |
| Old Farm Partners Master Fund, L.P. | \$4,950,410 | \$0 | \$0 | \$0 | \$5,031,381 |
| Rhumbline Russell 1000 Growth | \$37,678,130 | \$10,999,118 | -\$6,500,854 | \$4,498,264 | \$45,842,117 |
| Rhumbline Russell 1000 Value | \$37,767,522 | \$10,996,747 | -\$6,502,718 | \$4,494,028 | \$36,046,339 |
| Ridgemont Equity Partners III, L.P. | \$1,400,121 | \$1,066,699 | \$0 | \$1,066,699 | \$2,280,418 |
| RIMCO Royalty Partners, LP | \$1 | -\$20,047 | -\$18,082 | -\$38,129 | \$1 |
| Rockpoint Real Estate Fund VI, L.P. | \$0 | \$1,579,798 | \$0 | \$1,579,798 | \$1,517,724 |
| Siguler Guff Distressed Opportunities Fund III, LP | \$900,948 | \$0 | -\$64,994 | -\$64,994 | \$930,572 |
| Summit Partners Growth Equity Fund IX | \$8,360,943 | \$1,997,000 | -\$1,034,803 | \$962,197 | \$10,937,748 |
| TA Realty Core Property Fund, L.P. | \$28,006,971 | \$10,000,000 | \$0 | \$10,000,000 | \$39,212,896 |
| THL Bank Loan Select Fund | \$26,547,049 | \$0 | -\$5,000,150 | -\$5,000,150 | \$20,653,044 |
| Timbervest Partners III, LP | \$5,001,996 | \$0 | -\$125,000 | -\$125,000 | \$5,167,607 |
| TRG Growth Partnership II | \$1,141,155 | \$0 | \$0 | \$0 | \$1,088,035 |
| Trilantic Capital Partners VI, L.P. | \$2,620,624 | \$0 | \$0 | \$0 | \$2,574,020 |
| Wellington Durable Enterprises, L.P. | \$37,065,668 | \$0 | \$0 | \$0 | \$33,553,762 |
| Wellspring Capital Partners VI | \$3,101,445 | \$703,927 | \$0 | \$703,927 | \$3,689,260 |
| Total | \$1,052,725,390 | \$93,844,206 | -\$123,068,150 | -\$29,223,944 | \$985,371,418 |

## Current Issues

## Capital Market Expectations

## Updating our Capital Market Expectations

- Capital Markets Expectations are the inputs needed to conduct MVO.
- MVO is the traditional starting point for determining asset allocation.
- Consultants (including Meketa) generally set them once a year.
- Our results are normally published in January, based on December 31 data.
- Due to recent market turbulence, a new set of expectations have been developed based on data as of June 30.
- We updated our long-term expectations for returns, but we did not modify Standard Deviation or Correlations (i.e., covariance).
- Our process relies on both quantitative and qualitative methodologies.
- The updated version is based on slightly different models than those we used at year end.
- Our Investment Policy Committee vetted the models' outputs and made judgment calls to make some changes, as they deemed prudent.


## Communicating the Updated Expectations

- These changes reflect an "interim" update.
- There is a greater amount of uncertainty about the economy and market pricing than usual.
- There is likely a wider range of possible outcomes, both on the upside and downside, than has been experienced over the past decade.
- Lower interest rates had the broadest and most meaningful impact.
- This update reflects a conservative re-estimate of certain key inputs, such as earnings and default rates.
- Uncertainty surrounding the long-term impact of the pandemic led us to this approach.
- The changes do not reflect tactical views, nor do we believe they should be used to inform or drive tactical changes to portfolios.
- Client/consultants should not feel compelled to conduct a new asset study based on the release of these interim CMEs.
- If a client/consultant was already planning to conduct an asset study in the next six months, it makes sense to use these CMEs.

Comparing the Results from 2020 to Mid-year 2020
Fixed Income

|  | New $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $\Delta$ from <br> $(\%)$ |
| :--- | :---: | :---: | :---: |
| Cash Equivalents | 1.3 | 2.4 | -1.1 |
| Short-term Investment Grade Bonds | 1.7 | 2.6 | -0.9 |
| Investment Grade Bonds (core) | 2.1 | 3.0 | -0.9 |
| Intermediate Government Bonds | 1.5 | 2.4 | -0.9 |
| Long-term Government Bonds | 2.4 | 3.2 | -0.8 |
| TIPS | 2.1 | 2.9 | -0.8 |
| High Yield Bonds | 4.9 | 5.2 | -0.3 |
| Bank Loans | 4.5 | 5.0 | -0.5 |
| Foreign Bonds | 2.3 | 2.4 | -0.1 |
| Emerging Market Bonds (major) | 4.2 | 4.5 | 0.3 |
| Emerging Market Bonds (local) | 4.3 | 4.8 | -0.5 |
| Private Debt Composite | 6.7 | 6.9 | -0.2 |
| Direct Lending - First Lien | 6.1 | 6.2 | -0.1 |
| Direct Lending - Second Lien | 7.3 | 7.5 | -0.2 |
| Mezzanine Debt | 6.7 | 7.0 | -0.3 |
| Distressed Debt | 7.7 | -0.3 |  |

Comparing the Results from 2020 to Mid-year 2020

## Equities

|  | New $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $\Delta$ from 2020 <br> $(\%)$ |
| :---: | :---: | :---: | :---: |
| US Equity | 7.2 | 7.4 | -0.2 |
| US Large Cap | 7.1 | 7.2 | -0.1 |
| US Mid Cap | 7.4 | 7.6 | -0.2 |
| US Small Cap | 7.6 | 7.9 | -0.3 |
| Dev. Market Equity (non-US) | 7.8 | 7.9 | -0.1 |
| Developed Market Small Cap | 7.3 | 7.8 | -0.5 |
| Emerging Market Equity | 8.8 | 9.1 | -0.3 |
| Emerging Market Small Cap | 8.7 | 9.0 | -0.3 |
| Frontier Market Equity | 9.5 | 10.0 | 0.5 |
| Global Equity | 7.6 | 7.8 | -0.2 |
| Private Equity | 9.1 | 9.4 | -0.3 |
| Buyouts | 9.1 | 9.4 | -0.3 |
| Venture Capital | 8.9 | 9.3 | -0.4 |

Comparing the Results from 2020 to Mid-year 2020
Real Assets

|  | New $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $\Delta$ from 2020 <br> $(\%)$ |
| :--- | :---: | :---: | :---: |
| Real Estate | 7.0 | 7.5 | -0.5 |
| REITs | 6.5 | 7.0 | -0.5 |
| Core Private Real Estate | 5.8 | 6.3 | -0.5 |
| Value-Added Real Estate | 8.0 | 8.4 | -0.4 |
| Opportunistic Real Estate | 9.3 | 9.9 | -0.6 |
| Natural Resources (Public) | 7.2 | 8.3 | -0.9 |
| Natural Resources (Private) | 7.7 | 8.8 | -1.1 |
| Commodities | 3.9 | 4.3 | -0.4 |
| Infrastructure (Public) | 7.2 | 7.5 | -0.3 |
| Infrastructure (Core Private) | 6.4 | 6.7 | -0.3 |
| Infrastructure (Non-Core Private) | 8.6 | 9.1 | -0.5 |

Comparing the Results from 2020 to Mid-year 2020
Alternative Strategies (Other)

|  | New $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $2020 \mathrm{E}(\mathrm{R})$ <br> $(\%)$ | $\Delta$ from 2020 <br> $(\%)$ |
| :---: | :---: | :---: | :---: |
| Hedge Funds | 4.3 | 4.9 | -0.6 |
| Long-Short | 3.7 | 4.3 | -0.6 |
| Event Driven | 5.1 | 5.8 | -0.7 |
| Global Macro | 4.0 | 4.6 | -0.6 |
| CTA - Trend Following | 4.1 | 4.8 | -0.7 |
| Fixed Income/L-S Credit | 3.6 | 4.0 | -0.4 |
| Relative Value/Arbitrage | 4.7 | 5.3 | -0.6 |
| Insurance Linked Strategies | 3.6 | 4.1 | -0.5 |
| Risk Parity (10\% vol) | 4.4 | 5.2 | -0.8 |
| TAA | 4.5 | 5.0 | -0.5 |
| US Inflation | 2.2 | 2.6 | -0.4 |

## Horizon 2020 Peer Survey

- Annually, Horizon Actuarial Services, LLC publishes a survey of capital market assumptions that they collect from various investment advisors. ${ }^{1}$
- The Horizon survey is a useful tool for Board members to determine whether their consultant's expectations for returns (and risk) are reasonable.

| Asset Class | 10-Year Average <br> $(\%)$ | 20-Year Average <br> $(\%)$ | Meketa 20-Year <br> $(\%)$ |
| :--- | :---: | :---: | :---: |
| Cash Equivalents | 1.6 | 2.3 | 1.3 |
| TIPS | 2.0 | 2.7 | 2.1 |
| US Core Bonds | 2.6 | 3.6 | 2.1 |
| US High Yield Bonds | 4.9 | 5.6 | 4.9 |
| Emerging Market Debt | 5.2 | 5.9 | 5.3 |
| Private Debt | 7.8 | 7.9 | 6.7 |
| US Equity (large cap) | 6.2 | 7.1 | 7.2 |
| Developed Non-US Equity | 6.8 | 7.5 | 7.8 |
| Emerging Non-US Equity | 7.9 | 8.4 | 8.8 |
| Private Equity | 9.1 | 9.9 | 9.1 |
| Real Estate | 5.8 | 6.6 | 7.0 |
| Infrastructure | 6.9 | 7.3 | 6.4 |
| Commodities | 3.2 | 4.0 | 3.9 |
| Hedge Funds | 4.7 | 5.7 | 4.3 |
| Inflation | 2.0 | 2.2 | 2.2 |

${ }^{1}$ The 2020 survey included 39 respondents. The 10 -year horizon included all 39 respondents, and the 20 -year horizon included 18 respondents. Figures based on Meketa's 2020 interim CMEs.

## Asset Allocation Review And Risk Analysis

Plymouth County Retirement Association Asset Allocation Review And Risk Analysis

| Asset Allocation Policy Options ${ }^{1}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | PCRA Policy (\%) | PCRA Current (\%) | PRIT (\%) | Public DB (\%) |
| Growth/Equity | 66 | 61 | 52 | 52 |
| US Equity | 26 | 25 | 21 | 31 |
| Developed Market Equity (non-US) | 6 | 5 | 14 | 6 |
| Emerging Market Equity | 10 | 11 | 6 | 6 |
| Global Equity | 10 | 10 | 0 | 0 |
| Private Equity | 13 | 7 | 13 | 10 |
| Credit | 6 | 9 | 6 | 8 |
| High Yield/Bank Loans/Distressed | 4 | 7 | 5 | 4 |
| Emerging Market Bonds (major/local) | 2 | 2 | 1 | 4 |
| Rate Sensitive | 9 | 8 | 17 | 19 |
| Cash Equivalents | 0 | 0 | 0 | 2 |
| Investment Grade Bonds | 7 | 6 | 10 | 13 |
| Long-term Strips | 0 | 0 | 3 | 0 |
| TIPS | 2 | 2 | 4 | 3 |
| Real Assets | 16 | 18 | 14 | 13 |
| Core Real Estate | 5 | 7 | 8 | 5 |
| Value-Added / Opp. Real Estate | 6 | 4 | 2 | 2 |
| Nat. Res. / Timber / Commodities | 2 | 2 | 4 | 4 |
| Infrastructure (Core \& Non-Core) | 4 | 5 | 0 | 2 |
| Other/Hedge Funds | 4 | 6 | 11 | 8 |
| Expected Return (20 years) | 7.83 | 7.52 | 6.91 | 6.66 |
| Standard Deviation | 15.0 | 14.1 | 11.9 | 12.1 |
| Probability of Achieving 7.88\% over 20 Years | 48.8 | 44.9 | 35.2 | 32.1 |

[^2]
## Comparison to PRIT \& Peers - Tracking Error

- The Association's target and current asset allocation policies are different from PRIT and the Peer Median.
- The Peer Median represents U.S. Public Funds with greater than \$1 billion.
- The Association can expect long-term tracking error (i.e., over a 20-year period) for each policy as follows:

|  | PRIT <br> Tracking Error <br> Per Annum <br> $(\%)$ | Peer Median <br> Tracking Error <br> Per Annum |
| :--- | :---: | :---: |
| Policy | 3.7 | $(\%)$ |
| PCRA Policy | 3.0 | 3.4 |
| PCRA Current |  | 2.7 |

- For context, in $2 / 3$ years the Association's return will be within $3.7 \%$ of PRIT's return and $3.4 \%$ of the Peer Median's return.
- $1 / 3$ years will be outside of $3.7 \%$ of PRIT's return and $3.4 \%$ of the Peer Median's return.
- $1 / 6$ years will be behind PRIT by more than $3.7 \%$ and the Peer Median by more than $3.4 \%$.


## MEKETA

Plymouth County Retirement Association
Asset Allocation Review And Risk Analysis

MVO-Based Risk Analysis

| Scenario | PCRA Policy (\%) | PCRA Current (\%) | PRIT (\%) | Public DB (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Worst Case Returns (1) |  |  |  |  |
| One Year | -21.7 | -20.5 | -17.3 | -17.9 |
| Three Years (annualized) | -10.4 | -9.7 | -7.8 | -8.3 |
| Five Years (annualized) | -6.6 | -6.1 | -4.7 | -5.1 |
| Ten Years (annualized) | -2.6 | -2.3 | -1.4 | -1.8 |
| Twenty Years (annualized) | 0.3 | 0.5 | 0.9 | 0.6 |
| Probability of Experiencing Negative Returns |  |  |  |  |
| One Year | 29.3 | 28.9 | 27.3 | 28.4 |
| Three Years | 17.3 | 16.7 | 14.8 | 16.1 |
| Five Years | 11.2 | 10.6 | 8.8 | 10.1 |
| Ten Years | 4.3 | 3.9 | 2.8 | 3.6 |
| Twenty Years | 0.7 | 0.6 | 0.3 | 0.5 |
| Probability of Achieving at least a $7.88 \%$ Return |  |  |  |  |
| One Year | 49.7 | 48.9 | 46.6 | 45.9 |
| Three Years | 49.5 | 48.0 | 44.2 | 42.9 |
| Five Years | 49.4 | 47.5 | 42.5 | 40.8 |
| Ten Years | 49.1 | 46.4 | 39.4 | 37.1 |
| Twenty Years | 48.8 | 44.9 | 35.2 | 32.1 |

## Plymouth County Retirement Association

Asset Allocation Review And Risk Analysis

| Value at Risk ${ }^{1}$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Scenario | PCRA Policy | PCRA Current | PRIT | Public DB |
| VaR (\%): |  |  |  |  |
| 1 month | -9.4 | -8.8 | -7.4 | -7.5 |
| 3 months | -15.4 | -14.4 | -12.0 | -12.3 |
| 6 months | -20.5 | -19.1 | -15.9 | -16.3 |
| VaR $(\$$ mm): |  |  |  |  |
| 1 month | -9 | -9 | -7 | -8 |
| 3 months | -15 | -14 | -12 | -12 |
| 6 months | -20 | -19 | -16 | -16 |

Conditional Value at Risk ${ }^{1}$

| Scenario | PCRA Policy | PCRA Current | PRIT | Public DB |
| :---: | :---: | :---: | :---: | :---: |
| CVaR (\%): |  |  |  |  |
| 1 month | -10.8 | -10.1 | -8.5 | -8.7 |
| 3 months | -17.8 | -16.7 | -13.9 | -14.3 |
| 6 months | -23.9 | -22.4 | -18.6 | -19.1 |
| CVaR $(\$$ mm): |  |  |  |  |
| 1 month | -11 | -10 | -9 | -9 |
| 3 months | -18 | -17 | -14 | -14 |
| 6 months | -24 | -22 | -19 | -19 |

[^3]Plymouth County Retirement Association
Asset Allocation Review And Risk Analysis

Historical Negative Scenario Analysis ${ }^{1}$
(Cumulative Return)

| Scenario | PCRA Policy <br> $(\%)$ | PCRA Current <br> $(\%)$ | PRIT <br> $(\%)$ | Public DB <br> $(\%)$ |
| :--- | :---: | :---: | :---: | :---: |
| Taper Tantrum (May - Aug 2013) | 0.7 | 0.3 | -0.7 | -0.4 |
| Global Financial Crisis (Oct 2007 - Mar 2009) | -32.6 | -32.0 | -24.9 | -27.1 |
| 2008 Calendar Year | -28.9 | -28.7 | -22.4 | -24.5 |
| Popping of the TMT Bubble (Apr 2000 - Sep 2002) | -16.3 | -15.0 | -8.7 | -12.0 |
| LTCM (Jul - Aug 1998) | -11.6 | -11.9 | -7.3 | -9.6 |
| Asian Financial Crisis (Aug 1997 - Jan 1998) | 0.8 | -0.4 | 3.5 | 2.3 |
| Rate spike (1994 Calendar Year) | 1.5 | 1.1 | 3.4 | 1.7 |
| Crash of 1987 (Sep - Nov 1987) | -14.3 | -14.6 | -9.4 | -12.5 |
| Strong dollar (Jan 1981 - Sep 1982) | 1.2 | 1.3 | 4.7 | 3.4 |
| Stagflation (Jan - Mar 1980) | -4.6 | -4.4 | -4.4 | -4.0 |
| Stagflation (Jan 1973 - Sep 1974) | -25.7 | -25.4 | -20.7 | -19.3 |

[^4]Plymouth County Retirement Association
Asset Allocation Review And Risk Analysis

Historical Positive Scenario Analysis ${ }^{1}$
(Cumulative Return)

| Scenario | PCRA Policy <br> $(\%)$ | PCRA Current <br> $(\%)$ | PRIT <br> $(\%)$ | Public DB <br> $(\%)$ |
| :--- | :---: | :---: | :---: | :---: |
| Global Financial Crisis Recovery (Mar 2009 - Nov 2009) | 38.9 | 40.4 | 31.4 | 34.8 |
| Best of Great Moderation (Apr 2003 - Feb 2004) | 36.5 | 36.8 | 29.0 | 28.7 |
| Peak of the TMT Bubble (Oct 1998 - Mar 2000) | 54.1 | 51.8 | 40.5 | 42.3 |
| Pre-Recession (Jun - Oct 1990) | -8.6 | -9.1 | -5.4 | -5.6 |
| Plummeting Dollar (Jan 1986 - Aug 1987) | 55.7 | 56.1 | 51.5 | 48.9 |
| Volcker Recovery (Aug 1982 - Apr 1983) | 36.2 | 36.1 | 30.2 | 33.2 |
| Bretton Wood Recovery (Oct 1974 - Jun 1975) | 32.8 | 32.4 | 26.7 | 29.2 |

[^5]Plymouth County Retirement Association
Asset Allocation Review And Risk Analysis

Stress Testing: Impact of Market Movements
(Expected Return under Stressed Conditions) ${ }^{1}$

| Scenario | PCRA Policy <br> $(\%)$ | PCRA Current <br> $(\%)$ | PRIT <br> $(\%)$ | Public DB <br> $(\%)$ |
| :--- | :---: | :---: | :---: | :---: |
| 10-year Treasury Bond rates rise 100 bps | 5.7 | 5.6 | 3.6 |  |

[^6]Plymouth County Retirement Association
Asset Allocation Review And Risk Analysis

Stress Testing: Impact of Positive Market Movements
(Expected Return under Stressed Conditions) ${ }^{1}$

| Scenario | PCRA Policy <br> $(\%)$ | PCRA Current <br> $(\%)$ | PRIT <br> $(\%)$ | Public DB <br> $(\%)$ |
| :--- | :---: | :---: | :---: | :---: |
| 10-year Treasury Bond rates drop 100 bps | 3.7 | 3.6 | 4.9 | 4.5 |
| 10-year Treasury Bond rates drop 200 bps | 13.2 | 12.9 | 13.9 | 12.9 |
| Baa Spreads narrow by 30bps, High Yield by 100 bps | 8.7 | 8.5 | 7.5 | 7.7 |
| Baa Spreads narrow by 100bps, High Yield by 300 bps | 16.6 | 17.3 | 13.3 | 14.3 |
| Trade Weighted Dollar drops 10\% | 7.6 | 7.7 | 6.9 | 6.8 |
| Trade Weighted Dollar drops 20\% | 22.2 | 21.7 | 19.9 | 18.4 |
| US Equities rise $10 \%$ | 7.8 | 7.5 | 6.9 | 7.0 |
| US Equities rise $30 \%$ | 19.3 | 18.8 | 15.9 | 17.3 |

[^7]
## Investing in a Low Rate Environment

## Introduction

- The coronavirus pandemic has had a greater impact on peoples' daily lives, the economy, and markets, than any event since World War II.
- What the total effect will be, both in the near term and long term, may not be known for quite some time.
- What is clear is that the world has changed from ten years ago, and what has worked for the past decade is not necessarily going to prove as effective going forward.


## What the Pandemic has Wrought

- The coronavirus pandemic has caused unprecedented harm to the global economy.
- Bloomberg Economics estimates that second quarter global GDP could experience further declines and be as low as -9\%.


## GDP Data Shows First Signs of Crisis ${ }^{1}$



- The economic impact of the pandemic, and the reaction to it by policy makers and markets, is causing greater and more wide-spread upheaval than most investors have experienced.

[^8]
## A Low Interest Rate Environment

- Cuts in monetary policy rates lowered yields in shorter maturities, while flight-to-quality flows, low inflation, and lower growth expectations, particularly given indications that economic growth could slow by record amounts, have driven the changes in longer-dated maturities.
- The Federal Reserve's unlimited quantitative easing purchase program has provided further downward pressure on interest rates.

US Yield Curve Declines ${ }^{\text { }}$
—Jun-20 Dec-19 Jun-19


[^9]How Low, and for How Long?

- US interest rates have essentially reached all-time lows.
- It is quite possible they are going to stay low.
- If the Fed thinks this crisis will require low rates across the curve, they could intervene for an extended period.
- The Fed actively managed the Treasury Yield Curve in the 1940s (during WWII)'

US Treasury 10-Year Rates ${ }^{2}$


[^10]
## How Low, and for How Long (continued)

- There is global precedent for rates staying low for a long time.
- It may even be possible that rates move lower.
- US rates could theoretically push past what many once considered a zero bound.
- Foreign rates have gone negative in recent years, and not just in Japan.'

Japanese 10-Year Rates


- The most likely reason for the Fed to reverse course on rates would be to fight inflation.
- Even still, there is some (unknown) tolerance for inflation that the Fed will probably be willing to accept.

[^11]

- A simple stock/bond mix has produced diminishing expected returns over the past 40 years.
- With rates having declined even further, it will be more difficult than ever for institutional investors to achieve their target returns.

[^12]MEKETA
Plymouth County Retirement Association
Investing in a Low Interest Environment
What Can You Do?

- Take a barbell approach to asset allocation
- Continue to accept risk
- Be opportunistic...and strategic
- Pivot in real estate
- Move forward selectively in infrastructure


## The Barbell Approach: Mixing Low and High Risk Assets

- Target returns for institutional investors have been declining, but not nearly as quickly as interest rates.
- Low interest rates flow through to many asset classes, thus lowering their expected return.
- The lower expected return across asset classes argues for a "barbell approach" to portfolio structuring.
- This means owning higher-risk assets such as equities along with hedges such as long Treasuries and other Risk Mitigating Strategies (RMS).
- It effectively "crowds out" assets with expected returns in the middle that tend to be correlated with higher risk assets.
- It will be harder for high yield, bank loans, EM debt, GTAA, and traditional hedge funds to find a home.
- A barbell approach takes on risk more efficiently.
- It provides better downside protection than a typical portfolio that theoretically has the same level of risk in it.
- If the Fed wants to keep rates steady, they can, implying limited downside to bonds.
- A good case study is Japan, who instituted a Zero Interest Rate Policy (ZIRP) in 1999.
- Since the inception of ZIRP in Japan, government bonds have produced fairly steady, if modest, returns.
- The average annual return was $1.9 \%$, and the worst 12-month decline was a - $4 \%$ drawdown.


[^13]
## But Can Bonds Still Provide A Hedge?

- There is an unknown level below which rates cannot fall, perhaps $-1.0 \%$.
- This places a limit on how good of a hedge bonds, especially long bonds, can provide.
- During the worst drawdowns in Japan, government bonds consistently served as a hedge.
- Long-term government bonds served as a better hedge, despite the low starting yield.

Worst Drawdowns During ZIRP (Cumulative Return) ${ }^{1}$


- The 2015-16 drawdown is particularly informative, as the 10 -year rate at the start of the period was just $0.46 \%$, and it declined to -0.23\%.

[^14]
## Risk Mitigating Strategies

- Risk Mitigating Strategies, or "RMS," is an asset allocation program designed to provide robust, impactful diversification benefits and defensive characteristics relative to growth-like asset classes.
- RMS programs are designed to have:
- Low correlation with traditional portfolios
- Low to negative correlations to equities during volatile markets or equity drawdowns
- RMS programs generally incorporate at least several of the following strategies:
- Long Term US Treasuries
- Trend Following
- Global Macro
- Long Volatility
- By diversifying across several of these strategies, it reduces the reliance upon any single component.
- Each strategy will react differently, depending on the type and magnitude of the drawdown, thus supporting a portfolio approach to building an RMS program


## Continue To Accept Risk

- Given lower interest rates, achieving your target return will require continuing to invest in risky assets.
- Risky assets are less attractive in absolute terms, but perhaps more attractive in relative terms.
- Continue to take advantage of illiquidity via private markets.
- Private equity, infrastructure and real estate all offer higher relative returns while offering some diversification benefits.
- Ramping up in private markets cannot happen overnight, especially given the amount of capital overhang and current pause in transactions.
- That means public equities will have to be the mainstay of portfolios.
- But be cognizant of the risks of equities.
- While we continue to expect equities to produce higher returns than lower risk assets, we expect those returns will be lower than they have been over the past decade.


## Stick with Equities, But Be Aware of the Risks

- Despite the downturn in 1Q20, US equity valuations are well above long-term averages.
- US equities had numerous tailwinds over the prior ten years, many of which are not likely to repeat.
- Declining interest rates reduced borrowing costs.
- Net buybacks boosted earnings per share.
- Tax cuts provided a one-time increase to cash and after-tax earnings.
- Economic pressures muted labor costs and expanded profit margins.

US Corporate Profits as a \% of GDP1


[^15]
## Be Opportunistic... and Strategic

- The market has rewarded those investors who were willing and able to think opportunistically during past periods of market stress.
- We don't yet know what the best opportunities are going to be this time around (e.g., TALF, distressed credit).
- An opportunistic approach requires patience (i.e., waiting for the "fat pitch") and a contrarian nature (i.e., having the courage to stand against the dominant view)
- Major opportunities occur infrequently and are very hard to time
- Such opportunities are often contrarian in nature
- Valuations drive long-term returns, but bubbles can last for many years
- Most investors are probably best served by a systematic approach
- Target ranges should be pre-defined and adhered to
- Rely predominantly on strategic asset allocation
- But allow for opportunistic movements when:
- Valuations are at extreme levels, and
- You have a high level of confidence in your decision


## Pivot in Real Estate

- This crisis has accelerated several secular trends that were already underway.
- The decline of brick and mortar retail had already begun.
- It may also launch the shift toward more working from home (i.e., less need for office space).
- And less travel (i.e., lower demand for hospitality and leisure destinations).
- Outcomes for student housing and senior housing will vary (for different reasons).
- Core real estate has significant exposure to the above property types and cannot get out of them any time soon.
- Pricing in core RE does not yet reflect any of this yet.
- If they did, the ability to acquire high quality, income-producing assets at attractive price points would be a welcomed opportunity.
- Non-core strategies tend to be more focused on particular geographies or property types.
- This allows us (and your investment managers) to be more selective and create strategic overweights and underweights.
- Hence we suggest tilting toward non-core strategies that will benefit from these secular changes.


## Move Forward Selectively in Infrastructure

- Infrastructure could be one of the "winners" coming out of this.
- That said, there will be winners and losers within infrastructure from a sector standpoint.
- Transportation infrastructure has been hit hard and may not recover quickly.
- Midstream energy (e.g., pipelines) may be like the fiber cable of 20 years ago - overbuilt for the demand we are actually going to see in the near future.
- Many existing contracts are take-or-pay, which makes counter-party risk a real issue.
- Renewables are going to become a more attractive investment option.
- This shift may accelerate due to technological improvements and policy decisions.
- Communications infrastructure may be one of the other winners, as demand for wireless capacity grows.
- Continue to allocate to infrastructure, with a bias toward funds that should benefit from these secular shifts.


## Summary

- Rates are incredibly low. This does not bode well for future returns.
- It will be more difficult than ever for you to achieve your target return.
- While doing so will prove challenging, it is not impossible.
- Through a combination of options, you can improve your odds of success.
- Take a barbell approach to asset allocation.
- Stick with risky assets, both public and private.
- Be opportunistic, and patient.
- Pivot in real estate.
- Move forward selectively in infrastructure.
- Uncertainty is high.
- If you just don't know where the market is heading, have a little humility and diversify.


# Disclaimer, Glossary, and Notes 

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PERFORMANCE DATA CONTAINED HEREIN REPRESENT PAST PERFORMANCE. PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS.

Credit Risk: Refers to the risk that the issuer of a fixed income security may default (i.e., the issuer will be unable to make timely principal and/or interest payments on the security.)
Duration: Measure of the sensitivity of the price of a bond to a change in its yield to maturity. Duration summarizes, in a single number, the characteristics that cause bond prices to change in response to a change in interest rates. For example, the price of a bond with a duration of three years will rise by approximately $3 \%$ for each $1 \%$ decrease in its yield to maturity. Conversely, the price will decrease $3 \%$ for each $1 \%$ increase in the bond's yield. Price changes for two different bonds can be compared using duration. A bond with a duration of six years will exhibit twice the percentage price change of a bond with a three-year duration. The actual calculation of a bond's duration is somewhat complicated, but the idea behind the calculation is straightforward. The first step is to measure the time interval until receipt for each cash flow (coupon and principal payments) from a bond. The second step is to compute a weighted average of these time intervals. Each time interval is measured by the present value of that cash flow. This weighted average is the duration of the bond measured in years.

Information Ratio: This statistic is a measure of the consistency of a portfolio's performance relative to a benchmark. It is calculated by subtracting the benchmark return from the portfolio return (excess return), and dividing the resulting excess return by the standard deviation (volatility) of this excess return. A positive information ratio indicates outperformance versus the benchmark, and the higher the information ratio, the more consistent the outperformance.
Jensen's Alpha: A measure of the average return of a portfolio or investment in excess of what is predicted by its beta or "market" risk. Portfolio Return- [Risk Free Rate + Beta* ${ }^{\star}$ (market return-Risk Free Rate)].

Market Capitalization: For a firm, market capitalization is the total market value of outstanding common stock. For a portfolio, market capitalization is the sum of the capitalization of each company weighted by the ratio of holdings in that company to total portfolio holdings; thus it is a weighted-average capitalization. Meketa Investment Group considers the largest $65 \%$ of the broad domestic equity market as large capitalization, the next $25 \%$ of the market as medium capitalization, and the smallest $10 \%$ of stocks as small capitalization.

Market Weighted: Stocks in many indices are weighted based on the total market capitalization of the issue. Thus, the individual returns of higher market-capitalization issues will more heavily influence an index's return than the returns of the smaller market-capitalization issues in the index.

Maturity: The date on which a loan, bond, mortgage, or other debt/security becomes due and is to be paid off.
Prepayment Risk: The risk that prepayments will increase (homeowners will prepay all or part of their mortgage) when mortgage interest rates decline; hence, investors' monies will be returned to them in a lower interest rate environment. Also, the risk that prepayments will slow down when mortgage interest rates rise; hence, investors will not have as much money as previously anticipated in a higher interest rate environment. A prepayment is any payment in excess of the scheduled mortgage payment.

Price-Book Value ( $\mathrm{P} / \mathrm{B}$ ) Ratio: The current market price of a stock divided by its book value per share. Meketa Investment Group calculates $\mathrm{P} / \mathrm{B}$ as the current price divided by Compustat's quarterly common equity. Common equity includes common stock, capital surplus, retained earnings, and treasury stock adjusted for both common and nonredeemable preferred stock. Similar to high P/E stocks, stocks with high P/B's tend to be riskier investments.

Price-Earnings ( $\mathrm{P} / \mathrm{E}$ ) Ratio: A stock's market price divided by its current or estimated future earnings. Lower $\mathrm{P} / \mathrm{E}$ ratios often characterize stocks in low growth or mature industries, stocks in groups that have fallen out of favor, or stocks of established blue chip companies with long records of stable earnings and regular dividends. Sometimes a company that has good fundamentals may be viewed unfavorably by the market if it is an industry that is temporarily out of favor. Or a business may have experienced financial problems causing investors to be skeptical about is future. Either of these situations would result in lower relative $\mathrm{P} / \mathrm{E}$ ratios. Some stocks exhibit above-average sales and earnings growth or expectations for above average growth. Consequently, investors are willing to pay more for these companies' earnings, which results in elevated $\mathrm{P} / \mathrm{E}$ ratios. In other words, investors will pay more for shares of companies whose profits, in their opinion, are expected to increase faster than average. Because future events are in no way assured, high P/E stocks tend to be riskier and more volatile investments. Meketa Investment Group calculates $\mathrm{P} / \mathrm{E}$ as the current price divided by the $\mathrm{I} / \mathrm{B} / \mathrm{E} / \mathrm{S}$ consensus of twelve-month forecast earnings per share.
Quality Rating: The rank assigned a security by such rating services as Fitch, Moody's, and Standard \& Poor's. The rating may be determined by such factors as (1) the likelihood of fulfillment of dividend, income, and principal payment of obligations; (2) the nature and provisions of the issue; and (3) the security's relative position in the event of liquidation of the company. Bonds assigned the top four grades (AAA, AA, $\mathrm{A}, \mathrm{BBB}$ ) are considered investment grade because they are eligible bank investments as determined by the controller of the currency.
Sharpe Ratio: A commonly used measure of risk-adjusted return. It is calculated by subtracting the risk-free return (usually three-month Treasury bill) from the portfolio return and dividing the resulting excess return by the portfolio's total risk level (standard deviation). The result is a measure of return per unit of total risk taken. The higher the Sharpe ratio, the better the fund's historical risk adjusted performance.

## SI: Since Inception

STIF Account: Short-term investment fund at a custodian bank that invests in cash-equivalent instruments. It is generally used to safely invest the excess cash held by portfolio managers.
Standard Deviation: A measure of the total risk of an asset or a portfolio. Standard deviation measures the dispersion of a set of numbers around a central point (e.g., the average return). If the standard deviation is small, the distribution is concentrated within a narrow range of values. For a normal distribution, about two thirds of the observations will fall within one standard deviation of the mean, and $95 \%$ of the observations will fall within two standard deviations of the mean.
Style: The description of the type of approach and strategy utilized by an investment manager to manage funds. For example, the style for equities is determined by portfolio characteristics such as price-to-book value, price-to-earnings ratio, and dividend yield. Equity styles include growth, value, and core.

Tracking Error: A divergence between the price behavior of a position or a portfolio and the price behavior of a benchmark, as defined by the difference in standard deviation.

Yield to Maturity: The yield, or return, provided by a bond to its maturity date; determined by a mathematical process, usually requiring the use of a "basis book." For example, a $5 \%$ bond pays $\$ 5$ a year interest on each $\$ 100$ par value. To figure its current yield, divide $\$ 5$ by $\$ 95$-the market price of the bond-and you get $5.26 \%$. Assume that the same bond is due to mature in five years. On the maturity date, the issuer is pledged to pay $\$ 100$ for the bond that can be bought now for $\$ 95$. In other words, the bond is selling at a discount of $5 \%$ below par value. To figure yield to maturity, a simple and approximate method is to divide $5 \%$ by the five years to maturity, which equals $1 \%$ pro rata yearly. Add that $1 \%$ to the $5.26 \%$ current yield, and the yield to maturity is roughly $6.26 \%$.

| $5 \%$ (discount) | $1 \%$ pro rata, plus |
| :--- | :--- |
| 5 (yrs. to maturity) | $5.26 \%$ (current yield) |$\quad=\quad 6.26 \%$ (yield to maturity)

Yield to Worst: The lowest potential yield that can be received on a bond without the issuer actually defaulting. The yield to worst is calculated by making worst-case scenario assumptions on the issue by calculating the returns that would be received if provisions, including prepayment, call, or sinking fund, are used by the issuer.
NCREIF Property Index (NPI): Measures unleveraged investment performance of a very large pool of individual commercial real estate properties acquired in the private market by tax-exempt institutional investors for investment purposes only. The NPI index is capitalization-weighted for a quarterly time series composite total rate of return.

NCREIF Fund Index - Open End Diversified Core Equity (NFI-ODCE): Measures the investment performance of 28 open-end commingled funds pursuing a core investment strategy that reflects funds' leverage and cash positions. The NFI-ODCE index is equal-weighted and is reported gross and net of fees for a quarterly time series composite total rate of return.

Sources: Investment Terminology, International Foundation of Employee Benefit Plans, 1999.
The Handbook of Fixed Income Securities, Fabozzi, Frank J., 1991

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Throughout this report, numbers may not sum due to rounding.
Returns for periods greater than one year are annualized throughout this report.
Values shown are in millions of dollars, unless noted otherwise.


[^0]:     private natural resources asset classes.
    ${ }^{2}$ As of June 30, 2020.

[^1]:    Note: The value for IFM Global Infrastructure and JPMorgan Strategic Property is as of May 31, 2020

[^2]:    ${ }^{1}$ Expected return and standard deviation are based upon Meketa Investment Group's 2020 Annual Asset Study. Throughout this document, returns for periods longer than one year are annualized.

[^3]:    ${ }^{1}$ Calculated with a $99 \%$ confidence level and based upon Meketa Investment Group's Annual Asset Study. cVaR represents the average loss past the 99th percentile.

[^4]:    ${ }^{1}$ See the Appendix for our scenario inputs. In periods where the ideal benchmark was not yet available we used the next closest benchmark(s) as a proxy.

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[^6]:    ${ }^{1}$ Assumes that assets not directly exposed to the factor are affected nonetheless. See the Appendix for further details.

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[^8]:    ${ }^{1}$ Source: Bloomberg. Q1 2020 data represents first estimate of GDP for Euro Area and United States.

[^9]:    ${ }^{1}$ Source: Bloomberg. Data is as of June 30, 2020.

[^10]:    ${ }^{1}$ Source: Kenneth D. Garbade, "How the Fed Managed the Treasury Yield Curve in the 1940s," Federal Reserve Bank of New York Liberty Street Economics, April 6, 2020, https://libertystreeteconomics.newyorkfed.org/2020/03/how-the-fed-managed-the-treasury-yield-curve-in-the-1940s.html
    ${ }^{2}$ Source: FRED, Multpl.com

[^11]:    ${ }^{1}$ Germany, Japan, Denmark, Sweden, Switzerland, Spain, France, Ireland, Portugal, and Austria have all experienced negative rates at some point since 2016.

[^12]:    ${ }^{1}$ Expected return assumptions for 1) Bonds equals the yield of the ten-year Treasury plus 100 basis points, and 2) Equities equals the dividend yield plus the earnings yield of the S\&P 500 index (using the inflation-adjusted trailing 10 -year earnings). Probability calculation is for the subsequent ten years. Reflects yields and valuations as of June 30, 2020.

[^13]:    

[^14]:    ${ }^{1}$ Data Source for JGB returns is the ICE BofA Japan Government Index and its components; for equities, the source is MSCI Japan (local currency)

[^15]:    ${ }^{1}$ Source: FRED. Represents Corporate Profits After Tax (without IVA and CCAdj) as a percentage of Nominal GDP.

